

SHASHANK SARVAN

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EDUCATION

- University of California, Berkeley, Haas School of Business** **May 2027**
Master of Business Administration GMAT 735 (99th percentile)
• Merit Scholarship; Activities: VP Finance of Net Impact, VP Hiking of Redwoods, Co-President of Haas Beer Club
- Indian Institute of Technology (IIT) Bombay** **Jul 2020**
Bachelor & Master of Technology, Mechanical Engineering
• Team Lead, IITB Racing team – '18 U.K. Formula Student Award; Thesis presented at IEEE Conference, Toronto '21
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EXPERIENCE

- Sight and Life (Roche initiative), Rwanda & India** **2022-2025**
Swiss-based global health think-tank advising governments and businesses in 20+ countries
Manager (Jan'24 – Aug'25) | Senior Associate (Dec'22 – Dec'23)
Strategy and Systems
• Led 6-member team to improve Nepal's national anemia control program (3.4M+ beneficiaries/yr) by redesigning demand forecasting and distribution systems from federal to local levels, cutting over-procurement by \$200K/yr
• Developed 5-yr operational roadmap for Rwanda's maternal health program by identifying policy gaps, analyzing supply-chain bottlenecks, and creating budget plans for implementation; mobilized \$4M in donor funding
• Qualified 7 Nepali pharma manufacturers by assessing equipment, testing capabilities, and product portfolios; presented findings to government regulators to secure tariff exemption, reducing procurement costs by 23%
• Built investment case for program scale-up in Bangladesh by modeling pharmacy network expansion, local manufacturing transition, and projected reach of 1.5M women annually; secured \$12M from global philanthropy
- Go-to-Market and Adoption**
• Advised CEO of a social enterprise on channel strategy for a new multivitamin tablet by analyzing salesforce reach and productivity in rural areas; deployed 3K-member door-to-door sales network generating \$0.5M/yr in revenue
• Designed and implemented a digital outreach and monitoring platform reaching 24K+ women annually; structured data collection workflows to enable continuous KPI tracking and reduce evaluation costs by \$80K/yr
• Managed 40-member field team to design and execute a 5,000-participant behavioral study for UNICEF; quantified drivers of supplement adherence and informed packaging redesign increasing uptake by 30%
- Miebach Consulting, Delhi, India** **2020-2022**
Leading supply chain consulting firm. 500+ employees across 22 countries. Revenue of \$90M
Consultant (Dec'20 – Nov'22)
• Optimized global production network of \$3B detergent vertical at CPG giant by modeling cost-to-serve scenarios across 27 plants serving 75+ countries; recommended 3 plant closures that cut operating costs by \$25M/yr
• Built an Excel-VBA tool for major bathware company to optimize \$71M inventory across South Asia, freeing \$13M in working capital; Awarded Bar Raiser for the Quarter – 1/40 consultants, Q3 2021
• Evaluated a beauty-soap brand's raw material transition by conducting sourcing risk assessment; identified \$220M in plant-equipment upgrades to enable the shift, delivering \$55M/yr in savings
• Designed \$1M central distribution hub for an Indian fashion retailer by projecting storage requirements to serve 800+ outlets and automating picking and handling processes to reduce warehousing costs by 18%
• Developed and delivered a 2-day workshop across three Indian offices, training 20+ consultants on Supply Chain Guru and other analytics tools for large-scale network optimization
- Open Secret, Mumbai, India** **2019-2020**
Series-B Indian start-up, valued at \$26M, crafting premium healthy snacks
Project Lead (Jun'20 – Dec'20) | Operations Intern (May'19 – Jul'19)
• Established first production site (\$4M output) by leading layout design and vendor negotiations, reporting to CEO
• Resolved production bottleneck for new cookie line by developing 4 custom equipment prototypes and collaborating with R&D to reformulate recipe; enabled on-time launch and reduced raw material waste by 11%
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ADDITIONAL

- **Volunteering:** Food Systems course for 400 entrepreneurs with HBS; English Training Program for 60+ peers at IIT
- **Skills:** Excel, C++, Python, Alteryx **AI Projects:** *Shuffle* – LLM movie recommender; *Trck* – minimalist habit tracker
- **Awards:** Bal Shree – National Honor for excellence in creative writing (62/1100+ candidates, 2015)
- **Interests:** Hiking (6+ treks in Himalayas), Chess (online rating: 1698, top 2%), Geography (quiz me on capitals)